



Paoa Whanake

Paoa Taringa Rahirahi

Paoa Pukunui

Ki uta

Ki tai

Te ao katoa ki tua

NGĀTI PAOA

OUR HISTORY

Mai Waikato...

As a member iwi of the Tainui confederation, Ngāti Paoa's origins lie in the Waikato – the founding ancestor Paoa lived at Kaitotehe, across the Waikato River from Taupiri. He was the brother of Mahuta, ancestor of Ngāti Mahuta, a major iwi of Waikato. He was also a descendant of Pikiāo, who founded Ngāti Pikiāo of Te Arawa.

... ki Hauraki...

Paoa moved north to Hauraki and married into the family of Marutūahu, an important ancestor of all the Hauraki tribes. Over time voyages of exploration and settlement enabled Ngāti Paoa to extend its rangati-ratanga across Te Tikapa Moana o Hauraki (Hauraki Gulf), up the east coast to Waitematā and north as far as Warkworth.

... ki Tāmaki

By the beginning of the 19th century, Ngāti Paoa's most well-populated settlements were in the Tāmaki region. Early European visitors described the people of Ngāti Paoa as a powerful and wealthy tribe: in 1820 the missionary Samuel Marsden thought them "the finest race seen in New Zealand", and the traveler Richard Cruise observed that their "houses were larger and more ornamented with carving, than those we had generally observed". But the following year saw the invasion of Ngāpuhi, causing massive death and destruction. At the siege of two pā at Panmure – Mokoia and Mauinaina – Hongi Hika's musket-armed warriors killed up to 1000 Ngāti Paoa warriors.



OUR HISTORY

War and confiscation

Ngāti Paoa signed the Treaty of Waitangi at Karaka Bay on 4 March 1840, and a brief period of peace and relative prosperity followed as the iwi supplied food to the infant settlement of Auckland. This prosperity proved to be a mixed blessing, because settlers began to resent having to pay Maori for food they could grow themselves ... if only they had more land. In 1862 war came to the Waikato. As members of the Kingitanga, Ngāti Paoa were involved in the fighting. In the land confiscations that followed defeat, the iwi lost considerable amounts of land. Pākehā encroachment and disease led to further economic and social disruption, and left the iwi impoverished and depleted by the end of the 19th century.

Ngāti Paoa still retained a strong presence in Auckland itself, with settlements all around the eastern coast from Mission Bay and St Heliers to Panmure Basin. These disappeared when the iwi sold a 6000-acre block to the Crown in 1941.

Today the tribal centres are based around three marae: Wharekawa Marae at Kaiuaa by the western shores of the Firth of Thames; Makomako Marae at Pūkorokoro near Miranda, and inland at Waiti Marae, Tahua.



NGĀTI PAOA IS ONE OF THE MAJOR IWI OF THE AUCKLAND REGION. AS PART OF THE TAINUI CONFEDERATION IT ENJOYS CLOSE CONNECTIONS WITH WAIKATO AND THE KĪNGITANGA. IT IS ALSO ONE OF THE FIVE TRIBES OF THE MARUTŪAHU CONFEDERATION OF HAURAKI – THE OTHERS ARE NGĀTI RONGOŪ, NGĀTI TAMATERĀ, NGĀTI WHANAUNGA, NGĀTI MARU AND NGĀTI PAOA. EACH IWI IS DESCENDED FROM ONE OF THE SONS OF THE ANCESTOR MARUTŪAHU.



OUR HISTORY

“THE FINEST RACE SEEN IN NEW ZEALAND”

“It was a very populous settlement and contains the finest race of people I had seen in New Zealand, and very healthy.

Their houses are superior to most I have met with.

Their stores were full of potatoes containing some thousands of baskets, and they had some very fine hogs.

The soil is uncommonly rich and easily cultivated.

The number of women and children was very great, but most of the fighting men were gone on a war expedition to the south.

|They have no grain of any kind - sweet and common potatoes with turnips and cabbages constitute their principal food.”

– REV. SAMUEL MARSDEN, 1820





OUR HISTORY

INVASIONS BY NGĀPUHI IN THE 1820S AND BY GOVERNMENT FORCES IN THE 1860S CAUSED LOSS AND SUFFERING FOR NGĀTI PAOA WHICH AFFECT THE IWI TO THIS DAY.

PAOA TARINGA RAHIRAHI

MAI MATAKANA KI
MATAKANA

OUR PEOPLE

This saying refers to the northern and southern limits of Ngati Pāoa's influence - from Matakana Estuary in the north (near Warkworth), to Matakana Island in the south (near Tauranga).



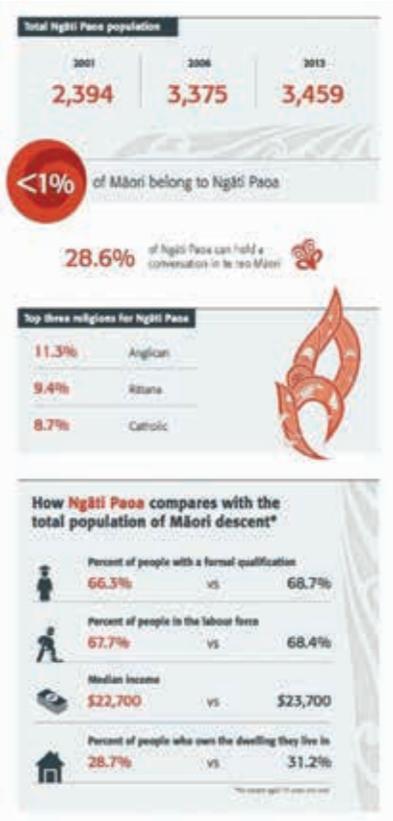


This map shows the full extent of the Ngāti Paoa rohe.

OUR PEOPLE

The iwi today

Based on the 2013 New Zealand Government census, we have a “snapshot” of Ngāti Paoa that shows the iwi has never recovered from the setbacks of the last 200 years. In many categories Ngāti Paoa compares badly not only against New Zealanders as a whole but even against other iwi.



Population – 3,500 (approx)

66% formal qualifications

28% speak Māori

68% Employed

\$22.5k Media pay

28% home owners

Live mainly in South Auckland

278 unemployed

3 current marae



Gary Thompson
Chairman of Ngāti Paoa Trust

Me wehi ki te atua.
E whakahonoretia ki te Kingi
Māori Tuheitia me tona Whare
Kahui Ariki, pai marire

Ko te korowai aroha, te
āhuatanga ki ō tatou tini aituā,

Te hunga wairua haere, haere,
haere atu, hoki atu ki te
uranga, te taka, te moenga,
te whakaarahia noho mai i
roto i te atua. Tātou te hunga
ora, ngā uri whakatupuranga
o rātou mā, tēna koutou, tēna
koutou, tēna koutou katoa



Acknowledgment

It is with pleasure that I present to you, this inaugural report of the activities of the Ngāti Paoa Iwi Trust. The information highlights the steady but strategically focused growth and development the Iwi Trust has achieved over a very short three-year period. However, it is important to note that none of this would have been possible had it not been for the leadership, foresight and dedication of so many people over many, many year's. And I am privileged and humbled to be leading the Iwi Trust in their legacy.



I would like to acknowledge the work of my fellow independent Trustee Bryce Heron. His contribution has been immense, both personally and professionally. He is balanced in his governance role with strong business and accounting expertise. I consider it an honour to have Bryce on board.

Whanau there are exciting times ahead. The challenge for us and every generation to come is to not only rise to the challenge but go beyond it. Hence the vision developed and endorsed developed by the Iwi –

‘Paoa ki tua o te pae o Matariki’

Nō reira, mā te Atua koutou e manaaki e tiaki i ngā wā katoa.

Pai mārire
Gary Thompson
Chairman





OUR PEOPLE

The Iwi Trust

The Ngāti Paoa Iwi Trust was established in October 2013 as the Post-Settlement Governance Entity and as the Authority for Ngāti Paoa. The Iwi Trust primary role is to receive, manage and administer the Settlement. To fulfill this role effectively and to grow the settlement, the Iwi Trust has 4 core key functions:

- Asset Protection
- Prudent Asset Management
- Effective Benefit Distribution
- Planned Growth and Development

With settlement, just around the corner and having already received on-account Settlement assets to manage, the Iwi Trust is still very much in 'development mode. We have concentrated on building infrastructure, capability and capacity so that it is in a strong position on Settlement date.

Key priorities

Over the past 3 years the Iwi Trust has been preparing to receive settlement. The Trust has committed to a development programme that involves 3 priorities;

- Strategic Planning
- Trustee Competencies
- Constitutional Review

OUR PEOPLE

Strategic planning

Iwi Workshops, Hui-ā-Iwi and Information Hui have been held monthly to enable the Iwi Trust in collaboration with the Iwi to develop a Strategic Framework. The Iwi Trust then engaged Te Wharehokahoka (Ice House) to facilitate a series of Iwi Workshops to identify 3 key Strategic Priorities;

- Housing
- Employment
- Marae development

At the August 2015, Hui-ā-Iwi, the 3 priorities were endorsed. Nevertheless, it is important to note, the Iwi Trust considers the 9 priorities developed by the Ngāti Paoa Trust Board in 2006 as still relevant priorities moving forward as well.

Trustee competencies

Trustee Competencies is another important cornerstone to the Iwi Trust development programme. It was decided by the Iwi Trust that; to successfully grow the Settlement it wasn't just about growing the physical assets received from Settlement. It was about recognising the most important asset we have and that is our people. Therefore, the Iwi Trust recognized that Trustee Competencies developed and endorsed by the Iwi itself was critical to successfully growing the Settlement. These Trustee Competencies will be adopted into the Constitution as part of the criteria for electing Trustees. This will enable Ngāti Paoa to future proof and strategically develop its leadership.

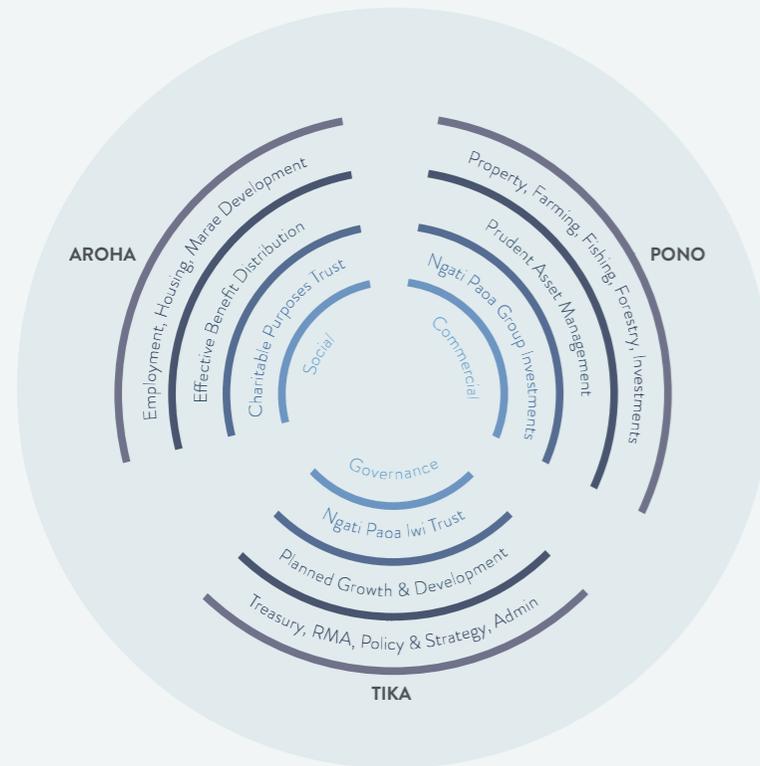


Constitutional review

At the beginning of the year the Iwi Trust decided to undertake a constitutional review to increase accountability and representation. For example, changes are required to establish a full Board of 5 Iwi members and 2 independent members. The constitutional review will also enhance accountability and transparency because the current Constitution does not require the Iwi Trust to hold an official AGM until 12 months after Settlement Date. To address this an extensive 2-phase multifaceted consultation process will be undertaken in the new year to ensure the Constitutional Review enables effective Iwi engagement and input into place shaping the future for Ngāti Paoa.



OUR PEOPLE



Our values

The Ngāti Paoa Iwi Trust team holds steadfast to our values and principles of:

- Tika – doing what is right, the right way
- Pono – being true to ourselves and our people
- Aroha – always treating others as we would like to be treated

The Kawenata

The Iwi Trust developed a Kawenata (covenant) that articulates the meaning of these principles. Every trustee, director, negotiator, core contractor and staff member of the Trust has signed the Kawenata to show their commitment to the principles and values of Ngāti Paoa.



OUR PEOPLE



Hauāuru Eugene Rāwiri
CEO of Ngāti Paoa Trust

Ko te tuatahi te whakamoemiti ki te Kaihanga Ngā manaakitanga ki te Kīngi Māori a Tuheitia me tōna Whare Tapu, Paimārire. Ko ngā tini aitua o te wā, e tangi tikapakapa tonu ana ki a koutou kua mene ki te pō Moe mai, Okioki atu rā. Ki ā koutou ngā whānau kua mahue mai, kia kaha, kia maia, kia manawanui. Ko te mihi matakui ki ngā uri a Paoa me ngō koutou taringa rahirahi.

It is always an honour and a privilege to be working for the people of Ngāti Paoa and in particular leading the Ngāti Paoa Iwi Trust team in our quest to improve the wellbeing of our people. We achieve this by holding steadfast to our values and principles. Upholding these principles requires an unwavering dedication and understanding of the important place that Ngāti Paoa plays in the world, both historically and into the future.

Whilst we have received partial settlement to date via on-account payments and assets such as Pouarua farm, early release properties and development opportunities, etc., the Iwi Trust is still very much in 'development mode'. The challenge is to put in place solid structures, systems and processes to ensure we deliver balanced cultural, environmental, social and economic outcomes.

As Kaihautū an integral part to building a solid management foundation for the Iwi Trust is based on seven core management areas:

1. Strategic alignment – implement an iwi developed and endorsed strategic plan.
2. Shared leadership – develop, foster and encourage shared leadership.
3. Strong infrastructure – build a strong policy base to enhance performance and communications.
4. Iwi specific demographics – record our own iwi specific demographics, data and statistics.
5. Effective risk management – establish a comprehensive risk management regime.
6. Targeted allocation – distribute and manage resources to iwi endorsed strategic priorities.
7. Service leadership – establish an integrated

management model that supports the trustees and services iwi aspirations.

Service at a management level is about a dedicated work focus that enables and empowers our people to succeed, through inclusive leadership and quality service. It also requires we have strong working relationships with both Iwi and external stakeholders so that our drive to build capacity and capability is supported at all levels. Although this has already begun, it is still in its exciting developmental stage.

I acknowledge those who have been a part of this journey, many who have now passed on and the dedication of our Ngāti Paoa whānau to open opportunities and create the solid platform for our future generations. My sincere appreciation goes to my management team and staff from for their unwavering dedication and commitment.

Last but not least, we remain grateful for the ongoing support and guidance of our kaumātua, our Ngāti Paoa marae, the Ngāti Paoa Iwi Trustees and importantly to the whānau of Ngāti Paoa.

Let's continue to work together to achieve a better future for our mokopuna.

**Ko te arohanui ki a koutou,
e kore e mimiti.**

Pai mārire
Kaihautū
Hauāuru Eugene Rāwiri

PAOA KI UTA, PAOA KI TAI,
NGĀTI PAOA KI TUA O MATARIKI
PAOA VENTURING INLAND,
PAOA VENTURING TO THE SEA, NGĀTI PAOA
VENTURING INTO THE FUTURE UPHOLDING
OUR THREE PRINCIPLES OF TIKA, PONO
AND AROHA REQUIRES AN UNWAVERING
DEDICATION AND UNDERSTANDING OF THE
IMPORTANT PLACE THAT NGĀTI PAOA PLAYS
IN THE WORLD, BOTH HISTORICALLY
AND INTO THE FUTURE.

PAOA KI UTA, PAOA KI TAI

OUR HOME

MAI TE RANGI KI TE WHENUA
FROM HEAVEN TO EARTH!



OUR HOME

Kaitiakitanga and Paoatanga

The Ngāti Paoa Environment Unit was established by the Ngāti Paoa Iwi Trust to focus on areas of principal customary interest. The integration of genuine Ngāti Paoa history and traditions in conjunction with whānau arts and design concepts has had superb results. As a result Ngāti Paoa is establishing itself as a preferred provider of services, with a focus on mahi toi (arts and design) and Paoa tuhonohono (Paoa lead planning and engagement).

Growing sustainable employment opportunities through the exercise of kaitiakitanga is a challenging and exciting focus. Ensuring these opportunities integrate a mātauranga Māori focus and provide pathways to fulltime employment will be a key challenge.

Here are some highlights of the work done by the iwi's Environment Unit.

Mokoia Pā

Mokoia and Mauinaina were the great bastions of Ngāti Paoa; and though they may have been physically removed from the landscape, the spirit of the people and the connection to those significant sites will remain and endure within the stories and hearts of our people.

Auckland Manukau Eastern Transport Initiative (AMETI) is a long-term plan to improve transport in south-east Auckland. The Panmure to Pakuranga stage of AMETI includes building a bus-way extending through the site of the pā.

Several years of negotiations have led to a cultural mitigation package that will be the subject of an agreement between Auckland Transport, Ngāti Paoa and Auckland Council. The agreement will:

- Repatriate tūpuna whenua back to Ngāti Paoa.
- Re-affirm Ngāti Paoa mana and identity through the establishment of a historic Mokoia reserve and installation of cultural structures and design features, such as pou whenua designed by Ngāti Paoa.
- Acknowledge other mana whenua with interests in the area through the establishment of a cultural facility.



OUR HOME

Ngāti Paoa sites of significance

The Auckland Council Unitary Plan is the new regional planning document for Auckland and determines which development and land use activities can occur in specific locations. It also provides protection for sensitive environments and sites of significance to mana whenua. The protection of mana whenua cultural heritage was a highly publicised and politically charged issue. Ngāti Paoa successfully scheduled 16 new sites of significance within the Unitary Plan. We were the only iwi within Tāmaki Makaurau to get new sites scheduled through the Independent Hearings Panel process.

Stonefields pou whenua

This pou whenua was designed and carved by Ngāti Paoa master carver Puhī Thompson. The carving celebrates Ngāti Paoa's historical associations and connections to Waiatarua and the wider Te Tauoma landscape.

The pou integrates references to Rongomātāne and the extensive cultivations that covered this area. It also reflects the customary connections of our people to this cultural landscape.

Te Ureia art installation – Victoria Park, Auckland

The concept was developed and designed by Ngāti Paoa artist Puhī Thompson and draws on the oral traditions relating to this location (Waikokota).

Te Tō was a headland pā at Freemans Bay, removed to provide fill for the reclamation of Freemans Bay

which began in the 1870s and was completed by 1901 (now the ground surface of Victoria Park). Waikokota (shellfish waters) describes the shallows of Freemans Bay with its abundance of kaimoana.

Another significant tradition associated with this area was Ureia, the taniwha who frequented the Waitematā. One of his favourite pastimes was to sunbathe and scratch his barnacles on rocks near Erin Point, hence the name Te Routū o Ureia (the favoured place of Ureia).

Precinct properties art installation – Wynyard Quarter

Subject to an EOI process and development of a concept proposal the contract was awarded to Ngāti Paoa artists Janine and Charles Williams have been contracted to create this installation.

Their concept draws from Tāmaki Makaurau's waka heritage. Iwi from all over the country would come to the harbours of Tāmaki to trade goods in these vessels. The number of waka present regularly reached into the 100s hence the name Tāmaki Herenga Waka – Tāmaki the gatherer of canoes.





OUR HOME

Kiwi into Kohukohunui

A partnership project between Auckland Council, Ngāti Paoa and Ngāti Whanaunga with support from Ngāti Tamaoho. Over a four-year period, 40 kiwi will be trans-located into Kohukohunui in the Hunua Ranges. Trained kaitiaki from Ngāti Whanaunga and Ngāti Paoa will support the Auckland Council conservation team to manage and take care of the kiwi. The trans-location day will be held at Wharekawa marae.

A new marae for Ngāti Paoa

In addition to the three existing marae of the iwi, a new marae is planned as part of the proposed Point England project.

Matariki

In 2016, in partnership with Auckland Council, Ngāti Paoa was the first iwi of Tāmaki to host Matariki. The dawn karakia ceremony was held on Waiheke and attracted a large crowd, including the Mayor or Auckland and other dignitaries. It kicked off a busy month for the iwi, enabling us to assert our Paoatanga and profile our people. A variety of events included kapa haka, arts, Ngāti Paoa stories by George Kahi, Anahera Sadler and Moana Clark and a fashion show with Jeanine Clarkin.

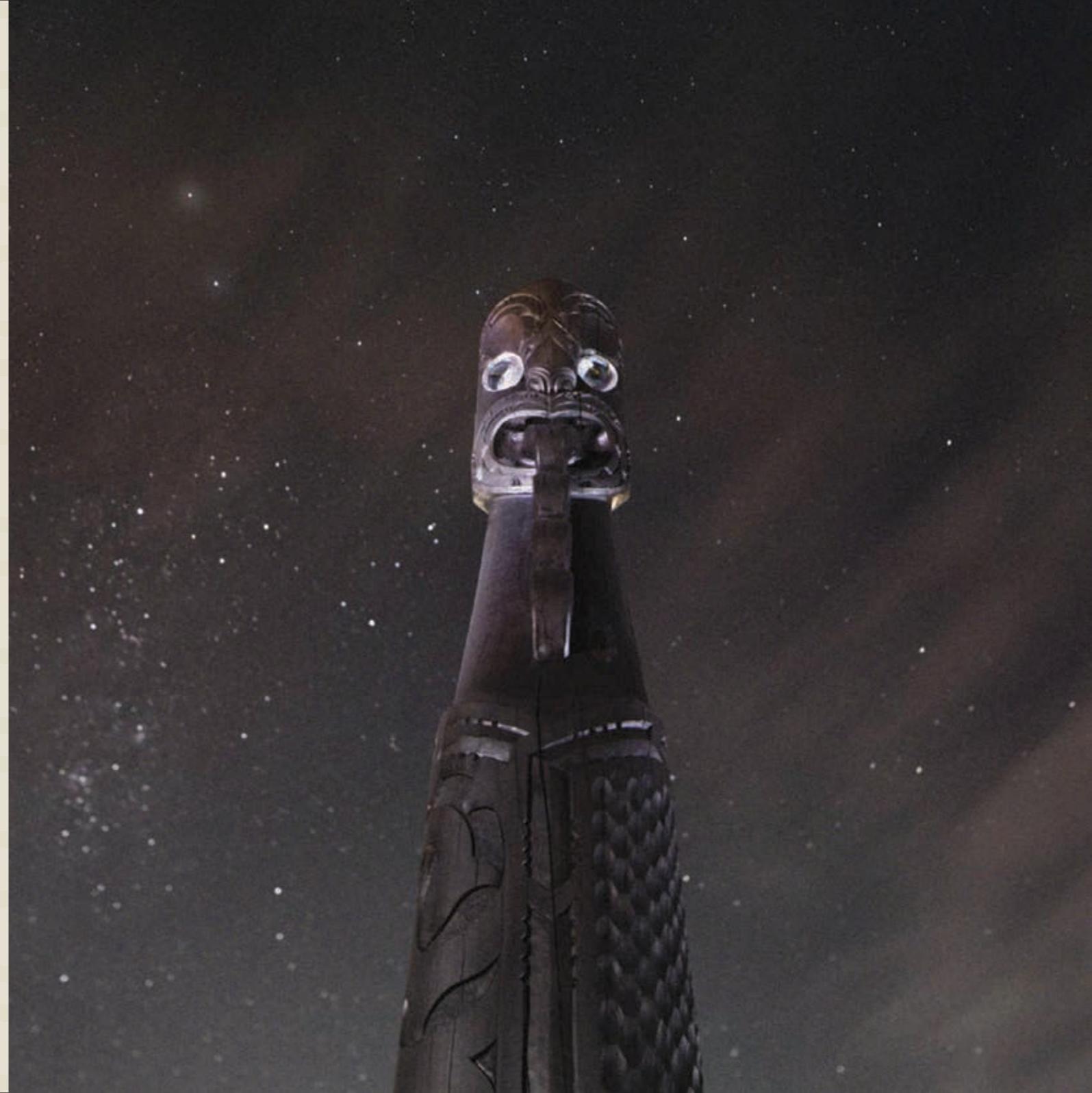
The talents of our artists were also on show around Auckland City. Ngāti Paoa street artist Janine Williams and her husband Charles revealed “Hauhake” – a rain artwork on Queen St, outside Britomart Train Station, that could only be seen when it was wet. Janine Williams 3D work was projected on to the walls of the St James Theatre. And appearing on posters throughout Auckland was the hero image for the entire Matariki event – the pou carved by Chris Bailey and Puhī Thompson.

We look forward to supporting other iwi of Auckland as they take their turn at hosting the event in future years.

PAOA KITUA

OUR FUTURE

NGĀTI PAOA KI TUA O TE PAE O
MATARIKI NGĀTI PAOA BEYOND
THE HORIZON OF MATARIKI





OUR FUTURE

AUCKLAND COUNCIL – “THE SOUTHERN INITIATIVE”

Ngāti Paoa is a member of the Joint Steering Group for The Southern Initiative (TSI). This is a programme of action in an area of high social need and significant economic opportunity.

This area extends across four local board areas: Māngere-Ōtāhuhu, Ōtara-Papatoetoe, Manurewa and Papakura. The main focus of the initiative is to strengthen families, and support stable homes. It encompasses:

- supporting and up skilling parents and guardians
- raising educational achievement
- producing upgraded and new housing.

In January 2016, Ngāti Paoa hosted The Southern Initiative team at Wharekawa Marae to present and share our aspirations. At that hui, Gael Surgenor, Director TSI, signed a kawenata to affirm the relationship.

The Ngāti Paoa iwi Trust is appreciative of the support from TSI, particularly in the partnership around the delivery of the SEED programme.

The SEED Programme

SEED Programme – Social, Economic and Environmental Development

Supported by The Southern Initiative and facilitated by Maven Consultants, we have had several hui to with whānau input to develop a seven-year project road-map. We are now at Phase III where we select three projects that will be researched and driven by whānau up to the point that at least two will be resourced and launched. The programme is designed to be self-sustaining, bringing more projects from the road map into life whilst building capability within our iwi.

Phase III of the programme is set to kick off early in 2017, so look out for communications through Facebook and our website for further details as we build teams for the three projects.





OUR FUTURE

KEEPING IN TOUCH

Building our membership

We're on the drive to increase our membership to keep all of the whānau informed about what's happening. There are many benefits to becoming a registered member. It's a great way of keeping up to date with news and events, if you're 18 or over you get voting rights for Lwi Trust elections, and you'll also need to be registered to receive distributions through the Treaty settlements.

To make things easier for registration we recently completed work to integrate an online registration process, whilst improving our website to provide a more user-friendly experience

The more we know, the more we can help

The Lwi Trust recently implemented a customer relationship management system (CRM) called Tiki-OS. Tiki-OS captures not only the usual contact details, but also an individual's skills/expertise and housing status – important as we work to improve employment and housing conditions for our whanau.

This system will enable us to send bulk emails, bulk texts and link to social media such as Facebook.

Like us on Facebook

In 2015 we started up a Facebook page for the Lwi Trust as another great way of keeping up with Lwi Trust news and events. We currently have over 400 people following the page, so be sure to hit the "like" button on the page and you will get any Lwi Trust posts added to your news stream. Our Facebook page also has a live link from the website (you'll see it at the bottom of the home page).



Are you a registered member of Ngāti Paoa?

It's easy – just head to www.ngatipaoaiwi.co.nz, go to the registration tab and you have the choice of registering online or you can download forms for printing if you prefer.

PAOA ĀKI ĀKINA!

TE RAHI, KIA RITE,
ĀKI ĀKINA!
SURGE FORWARD!

OUR ASSETS



Rick Braddock
Chairman of NPGIL

Ngāti Paoa Group Investments

Ngāti Paoa Group Investments Limited (NGIL) was established by the Iwi Trust as the iwi's commercial arm. It is charged with the responsibility of progressing the strategic plan and building the net assets of Ngāti Paoa. Both activities have seen much progress.

Even better, our waka is building momentum and, despite hitting some head winds and having to navigate through strong political currents from time to time, we are moving steadily toward our goals.

Without the benefit of full settlement of Ngāti Paoa's Treaty of Waitangi claim, NPGIL has had to utilise its wide commercial experience to build the balance sheet and position Ngāti Paoa to be ready to take advantage of the current economic climate, particularly in Tāmaki.

The "on account" early release mechanism in our iwi's individual settlement negotiations offered us the opportunity to acquire 14 properties, plus a 29% interest in Pouarua dairy farm near Ngātea. Twelve of the early release properties have been on-sold. Settlement of the remaining two is held up until a judgment is made over a right of first refusal dispute.

The on-sale of the first 12, however, plus a short-term advance from Ngāti Paoa Iwi Trust of \$380,000, has enabled the full repayment of the bank debt borrowed to purchase these properties. The outcome is that in the 2015-6 financial year NPGIL increased net assets by just over 26% to \$22.91 million (\$18.08 million at June 30 2015) and achieved a net profit before tax of \$4.0 million.

Putting our profit to use

Our profitable situation has enabled Ngāti Paoa to do two important things:

- Provide the Iwi Trust with a monthly dividend so that it can carry out its work for the whānau.
- Enter commercial discussions with partners and affiliates over the development of land for housing.

Ngāti Paoa is a cornerstone member of a consortium being considered by the Tamaki Redevelopment Company to undertake its Stage One project to build more than 2500 houses, including our proposed housing development at Point England, or Te Whanake as it was known to Ngāti Paoa throughout history. The development also includes the building of a new marae for Ngāti Paoa.



OUR ASSETS



Paoa pukunui – Aki Ākina!

As we progress toward Ngāti Paoa's individual Treaty of Waitangi Settlement it is pleasing to report that the commercial arm of the iwi, Ngāti Paoa Group Investments (NPGIL), is well positioned to continue growing the asset base for the ongoing benefit of whanau.

The directors of NPGIL have instilled a strong corporate governance regime and brought a wide range of commercial skills to the table. From NPGIL's base in Auckland's CBD we have effectively engaged with a variety of local, national and international entities, with whom we propose to partner with on some large projects that I shall describe shortly.

First, I would like to say the journey to get to this point from NPGIL being established in November 2013, has been challenging. I thank Chairman Rick Braddock and directors Mark Crosbie and Brett Rhind for their support and am already appreciating working with

recently appointed Peter Neven, a man with such vast construction experience. Thanks too to consultant Michael Dreaver, accountant Daniel Karehana and executive assistant Jess Cooper for their team work.

A look at NPGIL's balance sheet for the year to June 30 2016, will show that net assets have increased by just over 26% to \$22 million, compared with \$18.1 million in the previous year.

Our holding in Pouarua Farms near Ngatea represents \$18.58 million of those assets. It is unfortunate that we entered that investment just before the price for milk solids starting a downward trend. However, a recent recovery in those prices and the resulting payout to farmers looking to be on the positive side of the ledger, augurs well for a dividend in the current financial year.

The growth in the asset base has largely come from being able to leverage the early release mechanism with the Office for Treaty Settlements, together with a \$380,000 loan from the Ngāti Paoa Iwi Trust to establish a seed fund.

Under the early release we acquired 14 properties. Whanau who follow these things will know Ngāti Whatua o Orakei has challenged Ngāti Paoa's right to some properties in court and that judgement has yet to be handed down. It has delayed the final settlement for two properties.

However, we on sold 12 of the properties, repaid the loan from the Trust and grew the balance sheet by a net \$4 million. NPGIL's balance sheet now allows it to work with substantial partners to bring to fruition proposed projects that I will now describe in the outlook for 2016-17.

One of the key projects on which we have been working is to win the tender to develop Phase One of the Tamaki Regeneration's large scale redevelopment of homes. I am proud to say the consortium of which NPGHL is part was selected for final consideration. At time of publication of this report the successful tenderer had yet to be chosen.

Other members of our consortium include Downer Group, Mike Greer Homes, urban regeneration specialist Ockham and BCEGI New Zealand. Other building companies have an affiliate relationship with this group.

BCEGI New Zealand is the local entity for Beijing Construction Engineering Group, a company that builds around the world and is consistently ranked among the top international construction firms. It was first founded in 1953 and the modern version of the company employs more than 20,000 throughout the world. BCEGI's revenue in 2015 has been reported at more than US\$5 billion.

Downer is a leading provider of services to customers in markets including engineering construction and maintenance. Downer employs about 19,000 employees across more than 200 sites and projects, mostly in Australia and New Zealand.

For Ngāti Paoa participating in the redevelopment of Tamaki, or Te Tauoma as Ngāti Paoa has traditionally known the area, is about "coming home". Ngāti Paoa are kaitiaki and principal mana whenua iwi of Te Tauoma. This redevelopment is about what is Tika, Pono and Aroha – doing the right thing and the right way.

Successful regeneration will be achieved by respecting the land and its cultural and social values to generate better economic, environmental and sociocultural benefits for all families here.

The second project is closely related to the first – development of land at Pt England. Our master planned development for the area has the potential to unlock the Tamaki Regeneration programme by allowing resettlement of families in the area, rather than them being relocated.

Ngāti Paoa knew Pt England as Te Whanake and the oral history of the area, together with the wider Te Tauoma is strong. NPGHL is proposing a master plan that not only delivers urgently needed new housing for Auckland, but restores the environment around the wetlands and waterways that run through and around it.

None of this would have been achievable without the strategic direction of the commercial board. When our projects come to fruition, whether they include the two I have described above or not, Ngāti Paoa will certainly take its place as an iwi constructively contributing to what is known as the multi-billion "Maori economy".

For Ngāti Paoa, once a highly populous and prosperous iwi, renowned as owning the gardens that supplied the growing settlement of Tamaki Makaurau; reestablishing that purpose will truly be a home coming.

Nāku iti noa, nā

Peter Mason
Chief Executive NPGIL



OUR ASSETS

Regenerating Tāmaki

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Successful regeneration will be achieved by respecting the land and its cultural and social values to generate better economic, environmental and sociocultural benefits for all families here.

Point England

The second project is closely related to the first – development of land at Point England. Our master planned development for the area has the potential to unlock the Tāmaki Regeneration programme by allowing resettlement of families in the area, rather than them being relocated. The development is being planned in close liaison with central government, Auckland Council and the Tāmaki Regeneration Company. NPGIL has also consulted

with community groups, local schools, businesses, other iwi and the Maungakiekie-Tāmaki Local Board.

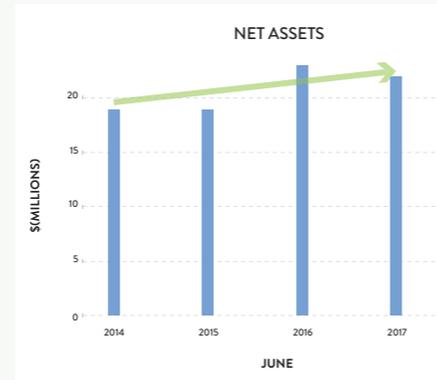
Ngāti Paoa knew Point England as Te Whanake and the oral history of the area, together with the wider Te Tauoma is strong. NPGIL is proposing a master plan that not only delivers urgently needed new housing for Auckland, but restores the environment around the wetlands and waterways that run through and around it.



The Group operated at minor losses for both the 2014 and 2015 year of \$75k and \$266k respectively.

In the 2016 year, the Group acquired some early release properties from the Crown. The sale of some of these properties resulted in a profit for the year of \$104k.

For the 2017 year to date, the remaining early release properties were settled resulting in a significant profit increase forecast for the 2017 year of \$4M before tax.



Beginning in 2014, the Group had net assets of \$18.7M comprised of its investment in the Pouarua Farm Limited Partnership (\$18.7M) acquired through settlement with the Crown. The Group also held \$237K in Bank financing in that year.

For the 2015 year, there was a slight increase in Bank financing to \$435k with no real movement in the value with net assets closing at \$18.7M.

For the 2016 year, early release properties were acquired from the Crown resulting in the addition of investment properties to the balance sheet (\$8M). However, a significant increase in Bank financing was undertaken to fund the purchase all of these properties. As such we see total debt increase to \$4M. Net assets for the year increased to \$23M.

The 2017 year to date is projected to result in decrease in total assets to \$22M. This will occur because the investment properties have been sold for their carrying value of \$8M and the Group will use these funds to reduce its Bank Debt. This will result in the overall drop in net assets.



The above graph shows the distribution of assets for the Group.



KUA TĀWHITI KĒ
TO HAERENGA MAI,
KIA KORE E HAERE TONU.
HE TINO NUI RAWA ŌU MAHI,
KIA KORE E MAHI NUI TONU.

PAOA PUKUNUI

OUR SETTLEMENT

“Paoa whakaaro kotahi, ka whakaahu atu te tauihu ki te pae o Matariki, kia tika, kia pono, kia aroha, ahakoa te aha!”

This is the essence of the negotiation strategy employed by the iwi mandated negotiators, Hau Rāwiri and Morehu Wilson, to secure the best settlement for Ngāti Paoa.

The omnibus approach by the Crown to Treaty Settlements meant we were in parallel negotiations in Hauraki, Tāmaki, Marutūāhu and then finally with the Crown to secure an Iwi Specific Settlement.

Navigating your way through highly complex issues that stem back hundreds of years, across several geographical regions that involve commercial, historical, cultural and financial implications and to top it off with multiple parties with varying degrees of opinions can be daunting at the best of times especially with limited resources. Without our principles we would have not reached Settlement.

Comments by former Chief Crown Negotiator – Michael Dreaver

From 2009 until 2015 I had the great challenge and great privilege of being the Chief Crown Negotiator for Tāmaki Makaurau. Treaty negotiations are relentless, tiring and tense, they can be harsh and antagonistic at times, and tempers can become frayed. Iwi negotiators carry the burden of representing the interests of their iwi, the weight of responsibility for redressing the wrongs that were done to their tupuna. Sometimes iwi negotiators are responsible for conveying difficult Crown positions back to their iwi members. At others they may be pitted against the negotiators from other iwi in a debate over which have customary or historical interests or primary mana whenua status in an area. It's not surprising that some iwi negotiators grow disillusioned or exhausted after years of this.

For six years I was on the other side of the table from your negotiators in the negotiations with the Tāmaki Collective Ngāti Paoa, Marutūāhu Collective and the Huaraki Collective. Hauauru Rawiri and Morehu Wilson, with the support of Haydn Solomon, have done an outrageously good job for their Ngāti Paoa. They have personified the values of tika, pono

and aroha, maintaining strong relationships with Ministers, Crown officials and with other iwi despite the frequent ups and down of the negotiations. In doing so they are on the verge of securing a comprehensive Treaty settlement offer that all Ngāti Paoa adults will be able to vote to support or oppose. That settlement offer will contain elements of redress that no other iwi has ever secured – like the early transfer of a large number of land-banked properties, like the acquisition of 11.7 ha reserve land at Point England which will become a housing development; like a historical account that contains a poem. As the settlement negotiations come to a close it is important to mihi to Hau and Morehu for the outstanding service they are providing Ngāti Paoa, to Glen Tupuhi before them, and to Hariata Gordon before that.



Summary - Ngāti Paoa Iwi Specific Settlement

HISTORICAL REDRESS

Historical account
Crown acknowledgments
Crown apology

CULTURAL REDRESS

Vesting properties

- 1 Kaiaua School (land only), Kaiaua
- 2 Māwhitipana, Māwhitipana Recreation Reserve, Waiheke Is.
- 3 Tauwhare Koiora part of Kaiaua boat ramp area, Kaiaua
- 4 Paoa Ururoa part of Motuihe Island Recreation Reserve, Motuihe Is.
- 5 Paoa Ururua part Motuihe Island Recreation Reserve, Motuihe Is.
- 6 Papakura Pā part of Tiritiri Matangi Scientific Reserve, Tiritiri Matangi Is.
- 7 Pokai Wawahi Ika Otakawhe Bay Recreation Reserve, Waiheke Is.
- 8 Paoa Whanake part of Point England Recreation Reserve, Glenn Innes
- 9 Te Iwi Rahirahi part of Whitford Point Local Purpose (Esplanade) Reserve, Kawakawa Bay
- 10 Te Waero Awe Houkura Blackpool Park Recreation Reserve, Waiheke Is.

VEST AND VEST-BACK PROPERTIES

Property

- 1 Pūkorokoro / Miranda Taramaire Government Purpose Reserve Wildlife Management Area
- 2 Te Haupa Island Scenic Reserve, Mahurangi

OVERLAY CLASSIFICATION AREAS 83.35

Property

- 1 Pūkorokoro / Miranda Taramaire Government Purpose Reserve Wildlife Management Area
- 2 Te Haupa Island Scenic Reserve, Mahurangi

STATUTORY ACKNOWLEDGMENTS 83.35 HA

Property

- 1 Matietie Historic Reserve
- 2 Te Morehu Scenic Reserve
- 3 Point England Recreation Reserve (balance)
- 4 Kopuatai Wetland Area (balance)
- 5 Te Matuku Bay Scenic Reserve (balance)
- 6 Ngahue Reserve
- 7 Kiripaka Wildlife Reserve
- 8 Mutukaroa / Hamlin Hill
- 9 Ruapotaka Reserve
- 10 Mangatawhiri Forest Conservation Area
- 11 Paparimu Conservation Area
- 12 Richard Sylvan Memorial Scenic Reserve
- 13 Vining Scenic Reserve
- 14 Miranda Scenic Reserve
- 15 Miranda Scientific Reserve

OUR SETTLEMENTS

STATEMENTS OF ASSOCIATION

Property

- 1 Waikato shared kinship area
- 2 Hauraki Gulf / Tikapa Moana
- 3 Pūkorokoro geothermal field

RELATIONSHIP REDRESS

Mechanism

Protocols – Policy formulation with key Ministries

Relationship redress – Letters of Introduction

OTHER CULTURAL REDRESS

Mechanism - Details

Cultural redress payment
\$1 million to be applied to a cultural property

CROWN PROTECTED AREA NAME CHANGES

New name

Te Haupa Island Scenic Reserve

Existing name

Te Haupa Island (Saddle) Scenic Reserve

New name

Pūkorokoro / Miranda Taramaire Government Purpose Reserve Wildlife Management Area

Existing name

Miranda Taramaire Government Purpose Reserve Wildlife Management Area

New name

Pūkorokoro / Miranda Scenic Reserve

Existing name

Miranda Scenic Reserve

New name

Pūkorokoro / Miranda Scientific Reserve

Existing name

Miranda Scientific Reserve

Alderman Island Tītī

Department of Conservation to consider operation of the Grey-Faced Petrel (North Muttonbird) Notice 1979

Pou whenua approval

1 Tiritiri Matangi Pā Scientific Reserve

2 Te Haupa Island Scenic Reserve

FINANCIAL REDRESS

Quantum offer:

Currently in negotiations

On-account payments:

\$15,625,000 for joint purchase of Pouārua Landcorp Farm

\$500,000 cash

OUR SETTLEMENTS

COMMERCIAL REDRESS

Early purchase commercial properties

1. 71 Grafton Rd, Grafton*
2. 136 Dominion Rd, Mt Eden*
3. 115 Waipuna Rd East, Panmure
4. 117 Waipuna Rd East, Panmure
5. 10 Baltimore Place, Forest Hill
6. 1 Ashby Place, Greenhithe
7. 31 Chester Avenue, Greenhithe
8. 156 Albany Highway, Greenhithe
9. 148 Albany Highway, Greenhithe
10. 42 Upper Harbour Drive, Greenhithe
11. 21 Chester Avenue, Greenhithe
12. 115A Kowhai Road (Lot 2), Orewa
13. 115B Kowhai Road (Lot 1), Orewa
14. 253 Hibiscus Coast H/Way, Orewa
15. 51 Isobel Road, Greenhithe
16. 15 McManus Place, Otahuhu
17. Point England Reserve, Point England Glenn Innes

- Valuation process to be completed
- Transfer by special legislation

*Please note, the Grafton Rd and Dominion Rd properties will now transfer on Settlement Date not early release.

OTHER

Waiheke Station Farm asset consolidation proposal

Pūkoro / Miranda place name change

SUMMARY - MARUTŪĀHU COLLECTIVE SETTLEMENT

CULTURAL REDRESS

Transfers Crown offer

Up to three areas in the Mahurangi negotiation area - number, location and size of areas to be confirmed

Fred Ambler Lookout (part of the Blackett's Point Hostel Endowment Reserve), with Marutūāhu Iwi to have naming rights for the reserve that will be created

The Crown will explore transfer of other parts of the Blackett's Point Hostel Endowment Reserve

Agreement to explore additional cultural redress

- Tiritiri Matangi Island
- Takapuna
- Motuihe Island and Motutapu Island
- Mechanics Bay Reserve
- Tāmaki (Fairburn) Block

Statutory acknowledgments Crown offer

Balance of Blackett's Point Hostel Endowment Reserve not transferred

The Crown will explore for the

Mahurangi negotiation area, the Kaipara negotiation area and Tāmaki, subject to identification of suitable areas and relativity with other settlements in terms of the number of areas and/or size of area covered

Non-site specific cultural redress

The Crown offers a coastal statutory acknowledgment or other similar nature redress from Te Arai Point east to Aotea/Great Barrier Island and southwards to the Waitematā Harbour and across to Tikapa Moana, including all motu within this area (please note, Ngāti Paoa has declined any redress on Aotea / Great Barrier Is.)

HISTORICAL ACCOUNT/CROWN ACKNOWLEDGMENTS/APOLOGY

Each of the five Marutūāhu Iwi will receive an agreed historical account, and Crown acknowledgments of, and apology for, breaches of the Treaty of Waitangi

FINANCIAL REDRESS

Crown offer

Financial redress amount still to be agreed (current offer is \$29 million)

COMMERCIAL REDRESS

Crown offer

- Early Release properties
- Settlement Date Properties
- Deferred Selection properties
- Potential Deferred Selection Properties
- Deferred Purchase Property

- Maramarua Crown Forest
- Naval Housing Blocks
- Naval Leadership Centre Site
- Naval Degaussing Site
- Naval Museum Site
- Probation Centres
- School sites
- Land-bank Properties
- Musick Point
- Mahurangi Negotiation Area RFR
- Kaipara Negotiation Area RFR
- Aotea/Great Barrier Island RFR (note for Ngāti Paoa have declined any redress)

Commercial redress

SUMMARY - HAURAKI COLLECTIVE SETTLEMENT

Item	Action	Status
Financial redress and on-account payment	<ul style="list-style-type: none"> • Crown offer \$100 million • \$500,000 on-account on establishment of Collective and iwi-specific PSGEs • Collective position \$170 million 	<p>Agreement to \$100 million confirmed.</p> <p>Agreement to interest on each iwi quantum proportion running from 17 May 2013, other than Ngāti Porou ki Hauraki</p>

Item	Cultural Redress	Te Reo Māori
Forestry	Representation on Conservation Board	Redress for revitalisation of Te Reo in Hauraki
Tairua Block	Availability of campgrounds for Collective ownership and/or management	Minerals
Waihou Block	Cultural redress over iwi specific wāhi tapu in CFLs	Nationalised and non-nationalised minerals in Hauraki Collective Area of Interest
Kauaeranga Block	Co-governance Waihou & Piako River	Relationship agreement with Ministry of Business Innovation and Employment
Whangamata Block	Coromandel Peninsula	Overlapping Claims
Whangapoua Block	Whangamarino system, and Mangatawhiri and Mangatangi river catchments	Iwi
Athenree Block	Tauranga Moana catchment	Ngāti Ranginui
Commercial redress	Tikapa Moana & Te Tai Tamahine	Tauranga Moana Iwi Collective
Properties	Hauraki Gulf Forum	Ngāi Te Rangī
Other sites for sale and leaseback	Official geographic and Crown Protected Area name changes	Ngāti Hauā
Landbank properties		Ngāti Hinerangi
Concessions		Ngāti Rgawkawa
Commercial arrangements in the Hauraki region, particularly in relation to infrastructure development and investment.		Waikato-Tainui



A dark, starry space scene with a bright green laser beam illuminating the center. On the right side, a metallic, cylindrical object with a circular opening is visible, possibly a probe or a piece of machinery. The overall atmosphere is mysterious and futuristic.

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